

FCA Reports Third-quarter 2022 US Sales

- U.S. total sales declined 6%
- After an electrifying summer, Dodge brand total U.S. sales rose 22% versus same quarter last year
- Charger, Challenger and Durango rose 25%, 17% and 32%, respectively, in total U.S. sales versus same quarter last year
- Chrysler brand total U.S. sales increased 39% versus same quarter last year
- Versus the same quarter last year, total U.S. sales for the Chrysler Pacifica increased 46% and Chrysler 300 total U.S. sales rose 17%
- Total U.S. sales for the Jeep® Wrangler rose 4% over same quarter last year; retail sales of the Compass rose 225% while Cherokee was up 1% versus same quarter last year
- Jeep Wrangler 4xe remains the best-selling plug-in hybrid vehicle in the U.S.
- Ram ProMaster City had its best Q3 sales on record for total U.S. sales, rising 55% versus same quarter last year
- Ram brand's commercial shipments rose 69% over the same period last year
- Total commercial shipments in Q3 2022 rose 57% versus the same quarter last year

October 3, 2022, Auburn Hills, Mich. - FCA US LLC had sales of 385,665 vehicles in this year's third quarter. Overall, total U.S. sales for the third quarter declined 6%. Total commercial shipments in the third quarter rose 57% versus the same quarter last year.

"Our dealers are making every effort to deliver upon each and every customer's needs while we continue to deal with challenging industry supply constraints," said U.S. Head of Sales Jeff Kommor. "We also saw orders open up for the all-new Jeep® Grand Cherokee 4xe this August, adding another 4xe nameplate to Jeep brand with the Wrangler 4xe here in the U.S., and the Dodge and Chrysler brands each saw strong third quarters as we head into the final sales season of the year."

Chrysler brand's total U.S. sales rose 39%, with the Chrysler Pacifica up 46% and the Chrysler 300 up 17% versus the same quarter last year. Pacifica Hybrid accounted for 2,087 (12%) of total Chrysler Pacifica sales.

Additionally, the new [2023 Chrysler 300C](#), which was announced during the return of the Detroit Auto Show two weeks ago, saw reservations for the vehicle sell out in 12 hours.

Following a summer of firsts for Dodge, including the announcements of the [Dodge Hornet](#), its first electrified vehicle; seven "last call" editions of the Dodge Charger and Dodge Challenger; and its all-electric Charger Daytona SRT Concept during the brand's first-ever [Speed Week](#) event in August, the brand saw total U.S. sales of the Dodge Charger rise 25% and the Dodge Challenger rise 17% versus the same quarter last year. The Dodge Durango saw total U.S. sales rise 32% versus the same quarter last year.

Total sales of the Jeep Wrangler were up 4%. The [Jeep Wrangler 4xe](#), the best-selling plug-in hybrid vehicle in the U.S., accounted for 13,478 (28%) of total Jeep Wrangler sales.

The Jeep brand also saw retail sales of the Compass rise 225% (sales of the vehicle were prioritized for retail customers) and Cherokee increase 1% over the same quarter last year.

The Ram brand's ProMaster City saw its best Q3 on record, with total U.S sales rising 55% versus the same quarter last year. The Ram brand's total commercial shipments were up a combined 69% versus the previous third quarter.

See the [attached table](#) for the breakdown of brand and nameplate sales.

FCA US LLC is a North American automaker based in Auburn Hills, Michigan. It designs, manufactures, and sells or distributes vehicles under the Chrysler, Dodge, Jeep, Ram, FIAT and Alfa Romeo brands, as well as the SRT performance designation. The company also distributes Mopar and Alfa Romeo parts and accessories. FCA US LLC is a subsidiary of Stellantis N.V.

For the methodology of determining FCA US LLC monthly sales click here. These statements are based on current expectations and projections about future events and, by their nature, are subject to inherent risks and uncertainties. They relate to events and depend on circumstances that may or may not occur or exist in the future and, as such, undue reliance should not be placed on them. Actual results may differ materially from those expressed in such statements as a result of a variety of factors, including: volatility and deterioration of capital and financial markets, changes in commodity prices, changes in general economic conditions, economic growth and other changes in business conditions, weather, floods, earthquakes or other natural disasters, changes in government regulation, production difficulties, including capacity and supply constraints, and many other risks and uncertainties, most of which are outside of our control.

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