

## FCA Canada Reports Third-quarter 2021 Sales Results

- Strong sales results for Jeep® Grand Cherokee and Compass, up 15% and 19%, respectively
- Jeep Wrangler 4xe is the second best-selling PHEV in Canada
- Wagoneer and Grand Wagoneer have started shipping to dealers with strong demand
- FCA Canada remains Canada's No. 1 seller of minivans

October 1, 2021, Windsor, Ontario - FCA Canada today reported third-quarter 2021 total sales of 35,717 vehicles, down from the prior year. For the calendar year, sales total 122,284 units.

“Despite the ongoing global challenges facing our industry, new models from the Jeep® brand were standout performers this past quarter,” said David Buckingham, President and CEO, FCA Canada. “In just five months since going on sale, Jeep Wrangler 4xe has quickly become the second best-selling plug-in hybrid in Canada in Q3. At the same time, we are seeing strong consumer demand for both the all-new Jeep Grand Cherokee L and the all-new Wagoneer and Grand Wagoneer.”

While sales in the industry's full-size utility segment were down in the last quarter, Jeep Grand Cherokee sales rose 15% over the same period, largely due to the arrival of the three-row [Grand Cherokee L](#). All-new for 2021, the most awarded SUV ever delivers even more legendary 4x4 capability, premium on-road refinement and craftsmanship, superior luxury and comfort and the most safety and advanced technology features in its class – with seating for up to seven for the first time.

The Jeep brand continues to celebrate its 80th anniversary in 2021. Just this week, it revealed the all-new [2022 Jeep Grand Cherokee](#), which will offer 4xe plug-in hybrid technology for the first time. Last quarter, the new [2022 Jeep Compass](#) made its debut. It is the most connected and technically advanced yet - and the legendary Wrangler took capability to new levels with the [Xtreme Recon Package](#), offering 35-inch tires from the factory.

FCA Canada remains the No. 1 seller of minivans in Canada, with a near 50% segment share. With 2,726 vehicles sold in Q3 2021, Chrysler Grand Caravan, Pacifica and Pacifica Hybrid remain Canada's best-selling family of minivans.

For 2022, a simplified lineup brings even greater value to the Canadian-made Chrysler Grand Caravan, with new standard equipment including: the all-new Uconnect 5 infotainment system, segment-exclusive second-row Stow 'n Go fold-in-floor seats, dual power sliding doors and power liftgate, heated front-row seats, a heated leather-wrapped steering wheel and more.

### Sales Chart:

#### JULY-SEPTEMBER 2021

Model	Quarter Sales			CYTD Sales		Vol % Change
	Curr Yr	Pr Yr	Change	Curr Yr	Pr Yr	
Compass	1,522	1,280	19%	4,295	3,027	42%
Patriot	0	0	NA	0	0	NA
Wrangler	4,788	7,061	-32%	14,391	15,021	-4%
Gladiator	1,239	1,413	-12%	3,314	3,297	1%
Cherokee	2,019	2,661	-24%	8,022	5,749	40%
Grand Cherokee	5,353	4,640	15%	14,034	11,479	22%

Grd Wagoneer	8	0	NEW	12	0	NEW
Renegade	117	117	0%	230	304	-24%
<b>JEEP BRAND</b>	<b>15,046</b>	<b>17,172</b>	<b>-12%</b>	<b>44,298</b>	<b>38,877</b>	<b>14%</b>
300	79	96	-18%	584	376	55%
Pacifica	1,597	772	107%	3,924	1,837	114%
Chrysler Grand Caravan	1,129	0	NEW	2,425	0	NEW
<b>CHRYSLER BRAND</b>	<b>2,805</b>	<b>868</b>	<b>223%</b>	<b>6,933</b>	<b>2,213</b>	<b>213%</b>
Charger	231	192	20%	1,526	823	85%
Challenger	275	475	-42%	1,326	1,101	20%
Viper	0	1	-100%	0	1	-100%
Journey	14	117	-88%	94	334	-72%
Caravan	357	6,067	-94%	6,100	18,375	-67%
Durango	958	808	19%	4,130	3,183	30%
<b>DODGE BRAND</b>	<b>1,835</b>	<b>7,660</b>	<b>-76%</b>	<b>13,176</b>	<b>23,817</b>	<b>-45%</b>
Ram P/U	14,884	27,065	-45%	54,668	63,237	-14%
ProMaster Van	817	1,169	-30%	2,124	3,002	-29%
ProMaster City	73	157	-54%	330	413	-20%
<b>RAM BRAND</b>	<b>15,774</b>	<b>28,391</b>	<b>-44%</b>	<b>57,122</b>	<b>66,652</b>	<b>-14%</b>
Giulia	44	56	-21%	159	140	14%
Alfa 4C	0	2	-100%	12	16	-25%
Alfa Stelvio	200	176	14%	507	337	50%
<b>ALFA BRAND</b>	<b>244</b>	<b>234</b>	<b>4%</b>	<b>678</b>	<b>493</b>	<b>38%</b>
500	1	4	-75%	2	18	-89%
500L	1	3	-67%	3	11	-73%
500X	4	10	-60%	17	32	-47%
Spider	7	57	-88%	55	144	-62%
<b>FIAT BRAND</b>	<b>13</b>	<b>74</b>	<b>-82%</b>	<b>77</b>	<b>205</b>	<b>-62%</b>
<b>TOTAL FCA CANADA</b>	<b>35,717</b>	<b>54,399</b>	<b>-34%</b>	<b>122,284</b>	<b>132,257</b>	<b>-8%</b>

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