

## FCA Canada Reports Third-quarter 2019 Sales

- Total sales up 19 per cent
- Ram brand sales up 43 per cent
- Jeep® brand sales up 19 per cent
- Q3 sales records set for Ram brand, Ram pickup trucks and Jeep Grand Cherokee

October 1, 2019, Windsor, Ontario - FCA Canada today reported third-quarter 2019 sales of 60,928, an increase of 19 per cent from third-quarter 2018 sales.

"Double-digit increases from both the Jeep® and Ram brands demonstrate that we are delivering trucks and SUVs throughout the country that hit the sweet spot of the Canadian market," said FCA Canada President and CEO Reid Bigland.

### Sales Highlights

Ram Q3 2019 sales were up 43 per cent with 29,618 trucks sold, compared with sales of 20,760 from Q3 of 2018. Within the brand, Ram pickup trucks saw the largest increase with 28,609 sales, an increase of 47 per cent over the same quarter of the prior year. Q3 represented a sales record for both the Ram brand and Ram pickup truck.

For the year, Ram brand, as well as Ram light- and heavy-duty pickup trucks, are each up 11 per cent compared with the same time last year, with 79,519 and 75,324 sales, respectively.

Jeep brand sales were up 19 per cent this quarter compared with the year prior, with 20,506 vehicles sold. Jeep Grand Cherokee sales of 5,705 were up 118 per cent for the quarter and marked a Q3 sales record. Jeep Wrangler sales of 6,904 were boosted 41 per cent compared with the same quarter in 2018.

Calendar year-to-date, Jeep Grand Cherokee has maintained a record pace in 2019 with 15,367 sales, up 51 per cent compared with this time, one year ago.

### Sales Chart:

### Canada Sales Summary JULY-SEPTEMBER 2019

Model	Q3 Sales		Vol %	CYTD Sales		Vol %
	Curr Yr	Pr Yr	Change	Curr Yr	Pr Yr	Change
Compass	1,930	2,080	-7%	6,434	7,950	-19%
Patriot	0	2	-100%	0	2	-100%
Wrangler	6,904	4,913	41%	20,454	21,309	-4%
Gladiator	727	0	New	1,180	0	New
Cherokee	5,021	7,397	-32%	12,312	18,631	-34%
Grand Cherokee	5,705	2,619	118%	15,367	10,162	51%
Renegade	219	150	46%	557	1,000	-44%
<b>JEEP BRAND</b>	<b>20,506</b>	<b>17,161</b>	<b>19%</b>	<b>56,304</b>	<b>59,054</b>	<b>-5%</b>
300	77	368	-79%	1,826	3,250	-44%
200	0	0	NA	1	0	NA
Pacifica	906	987	-8%	3,122	5,327	-41%
<b>CHRYSLER BRAND</b>	<b>983</b>	<b>1,355</b>	<b>-27%</b>	<b>4,949</b>	<b>8,577</b>	<b>-42%</b>

Dart	0	2	-100%	1	4	-75%
Charger	306	916	-67%	3,261	4,358	-25%
Challenger	496	402	23%	1,859	1,966	-5%
Viper	0	3	-100%	1	6	-83%
Journey	326	1,569	-79%	1,983	5,013	-60%
Caravan	6,273	6,831	-8%	22,216	27,464	-19%
Durango	2,105	1,634	29%	7,682	5,868	31%
<b>DODGE BRAND</b>	<b>9,506</b>	<b>11,357</b>	<b>-16%</b>	<b>37,003</b>	<b>44,679</b>	<b>-17%</b>
Ram P/U	28,609	19,462	47%	75,324	68,121	11%
ProMaster Van	845	1,192	-29%	3,514	3,360	5%
ProMaster City	164	106	55%	681	401	70%
<b>RAM BRAND</b>	<b>29,618</b>	<b>20,760</b>	<b>43%</b>	<b>79,519</b>	<b>71,882</b>	<b>11%</b>
Giulia	57	115	-50%	198	433	-54%
Alfa 4C	6	11	-45%	36	43	-16%
Alfa Stelvio	140	182	-23%	344	716	-52%
<b>ALFA BRAND</b>	<b>203</b>	<b>308</b>	<b>-34%</b>	<b>578</b>	<b>1,192</b>	<b>-52%</b>
500	28	70	-60%	97	232	-58%
500L	2	4	-50%	12	12	0%
500X	14	28	-50%	37	69	-46%
Spider	68	78	-13%	175	235	-26%
<b>FIAT BRAND</b>	<b>112</b>	<b>180</b>	<b>-38%</b>	<b>321</b>	<b>548</b>	<b>-41%</b>
<b>TOTAL FCA CANADA</b>	<b>60,928</b>	<b>51,121</b>	<b>19%</b>	<b>178,674</b>	<b>185,932</b>	<b>-4%</b>

#### FCA Canada

Founded as the Chrysler Corporation in 1925, FCA Canada Inc. is based in Windsor, Ontario, and celebrates its 97th anniversary in 2022. FCA Canada is a wholly owned subsidiary of FCA, a North American automaker based in Auburn Hills, Michigan and member of the Fiat Chrysler Automobiles N.V. (FCA) family of companies. FCA Canada has approximately 440 dealers that sell Chrysler, Dodge, Jeep®, Ram, FIAT and Alfa Romeo products, as well as SRT performance products. The company also distributes Mopar and Alfa Romeo parts and accessories. In addition to its assembly facilities, which produce the Chrysler Pacifica, Chrysler Pacifica Hybrid, Chrysler Voyager and Chrysler Grand Caravan (Windsor) and Chrysler 300, Dodge Charger and Dodge Challenger (Brampton), FCA Canada operates an aluminum casting plant in Etobicoke, a research and development centre in Windsor, and has sales offices and parts distribution centers throughout the country.

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